



# Delta Beverages

## SALES REPRESENTATIVE (E)

Delta Beverages is the name behind Lagers, Sparkling Beverages, Maheu and Sorghum Beer manufacturing, marketing and distribution in Zimbabwe. An exciting opportunity has arisen for ambitious and highly motivated individuals to join this vibrant enterprise.

Applications are invited from suitably qualified and experienced persons to fill in the above position that has arisen in the **Lagers Beer Business**. Incumbent will be based at **Mvurwi DBC**.

### The Job

Reporting to the **Sales Manager**, the successful applicant will be, among other key challenging aspects, responsible for:

- Promoting company products and upholding the company image.
- Generating, maximizing, and sustaining sales to meet set targets.
- Providing customer and consultancy services to outlets.
- Planning, and implementing, promotional programs to maximize company sales.
- Ensuring timeous debt settlement by customers.
- Gathering market intelligence to facilitate informed decision-making.
- Producing, daily, weekly, and monthly reports.

### The Person

The ideal applicant should possess the following qualifications:

- A Business, Sales and/or Marketing Degree or equivalent.
- At least 3 years Sales/Marketing hands-on experience in FMCG environment.
- A clean class 4 driver's licence.
- Innovative with good interpersonal and analytical skills.
- Good knowledge of markets.
- Mature, highly disciplined and ability to work under pressure with minimum supervision.
- Working knowledge of SHEQ and manufacturing systems.

Interested persons should submit applications, CV's and enclose copies of relevant documents not later than **7 March 2025** to **t.ngwaru@delta.co.zw**.

**Only short listed candidates will be contacted.**

*The future is in our brands*

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