



# Brighter together

## **Audited Financial** Information

Lager Beer Volume

**⁰13**%



Sparkling

Beverages Volume

29%

## **Key Highlights**

	2024 US\$ 000	2023 US\$ 000
Revenue	767 871	536 923
Operating Income (EBIT)	152 338	99 795
Earnings Before Interest, tax, depreciation and amortisation	166 921	112 600
Profit After tax	100 538	63 143
Headline Earnings per share (cents)	7.72	4.84
Dividend per share	0.03	0.03

## **Group Statement of Financial Position**

	As At 31 March 2024 US\$ 000	RESTATED As At 31 March 2023 US\$ 000	RESTATED As At 31 March 2022 US\$ 000
ASSETS			
Non-current assets			
Property, plant and equipment	134 079	173 923	218 097
Right-of-use asset	4 411	525	536
Investments in associates	12 325	14 158	22 523
Intangible assets	24 411	28 147	38 356
Investments and loans	5 225	7 426	6 288
Financial assets at amortised cost	8 830	1 435	
Deferred tax asset	1 923	_	
	191 204	225 614	285 800
Current assets	107 501	06 750	75 010
Inventories Trade and other receivables	107 591	96 352	75 210
	50 236	40 979	25 605
Other assets	27 576	23 765	49 796
Current tax asset	440	_	1
Financial Asset at fair value	-	16.010	8 162
Cash and cash equivalents	26 410	16 012	26 268
TOTAL ASSETS	212 253	177 108	185 042
IUIAL ASSEIS	403 457	402 722	470 842
EQUITY AND LIABILITIES			
Capital and reserves			
Issued share capital	994	1 772	2 913
Share premium	6 800	12 088	19 809
Share option reserve	275	2 149	2 442
Share buyback	(4 784)	(2 281)	(3 748)
Foreign currency translation reserve	40 570	25 089	11 915
Retained earnings	182 055	203 607	245 440
Other reserves - Arising from change in ownership	(668)	(1 186)	(1 602)
Equity attributed to equity holders of the parent	225 242	241 238	277 169
Non-controlling interests	(3 060)	(1 694)	4 383
Shareholders' equity	222 182	239 544	281 552



	US\$ 000	2023 US\$ 000
Revenue	767 871	536 923
Net Operating Costs	(615 533)	(437 128)
Operating income	152 338	99 795
Finance charges	(3 544)	(6 876)
Finance income	3 667	59
Exchange (loss) / gain	(41 535)	29 967
Movement in legacy debt	—	(1 227)
Monetary loss	(8 995)	(34 841)
Share of profit of associates	2 468	452
Profit before tax	104 399	87 329
Income tax expense	(3 861)	(24 186)
Profit for the year	100 538	63 143
Attributable to:		
Owners of the parent	100 994	65 392
Non controlling interest	(456)	(2 249)
Total profit for the year	100 538	63 143

Non-current liabilities			
Long term borrowings	_	468	8 988
Long term lease liability	4 250	1 819	817
Deferred tax liabilities	1 481	31 169	44 715
	5 731	33 456	54 520
Current liabilities			
Short term borrowings	18 253	5 163	8 179
Short term lease liability	1 186	209	65
Trade and other payables	119 198	91 410	74 490
Provisions	31 811	28 060	24 671
Dividend payable	_	_	19 480
Current tax liability	5 096	4 880	7 885
	175 544	129 722	134 770
Total equity and liabilities	403 457	402 722	470 842
Net asset value per share (cents)	17.27	18.00	13.00

Note: The comparative statements of finanacial position (31 March 2023 and 31 March 2022) were previously reported in ZW\$. These were restated by converting to the Group's new presentation currency, US\$. Refer to note 10 for details of the change in presentation currency.

Other comprehensive income

Foreign exchange differences on translation of foreign operations	23 522	15 975
Impact of currency change on opening balance	(106 241)	(110 229)
Share of associate	1 918	_
Total Comprehensive income for the year	19 737	(31 111)
Total comprehensive income for the year attributable to:		
Owners of the parent	20 511	(25 282)
Non controlling interest	(774)	(5 829)
	19 737	(31 111)
Weighted average shares in issue (millions)	1,310	1,304
Earnings per share (US\$ cents)		
Headline earnings	7.72	4.84
Diluted earnings	7.58	4.78
Basic earnings	7.71	4.84

Note: The prior year consolidated statement of comprehensive income was previously reported in ZW\$. This was restated by converting to the Group's new presentation currency, US\$. Refer to note 10 for details of the change in presentation currency.

**Delta** Corporation LIMITED

## **Audited Financial Information**

#### for the year ended 31 March 2024

#### **Consolidated Statement of Cash Flows**

	HISTOR	IC COST
		RESTATED
	As At 31 March	As At 31 March
	2024	2023
	US\$ 000	US\$ 000
Cash flow from operating activities	148 733	128 854
Decrease in working capital	(25 880)	(41 482)
Cash generated from operations	122 853	87 372
Finance income	154	59
Finance charges	(3 060)	(6 692)
Interest paid on short term lease liability	(411)	(184)
Income tax paid	(16 550)	(21 121)
Net cash flow from operating activities	102 986	59 434
Cash flow from investment activities		
Increase in investments and loans	(5 062)	(8 386)
Repayments of investments and loans	1 802	1 676
Purchase of property, plant and equipment to expand operations	(39 659)	(33 041)
Purchase of property, plant and equipment to mantain operations	(8 439)	(12 833)
Proceeds on disposal of property, plant and equipment	6	74
Net cash utilised in investing activities	(51 352)	(52 510)
Cash flow from financing activities		
Dividends paid by company	(33 592)	(16 876)
Dividends paid by subsidiaries	(544)	(231)
Purchase of shares in subsidiary	(52)	(232)
Repayment of lease liability	(1 387)	(575)
Loans raised	15 958	5 299
Repayment of borrowings	(18 544)	(13 026)
Share buy back	(3 505)	
Net cash utilised in financing activities	(41 666)	(25 641)
Net increase in cash and cash equivalents	9 968	(18 720)
Effects of currency translation on cash and cash equivalents	(5 606)	6 176
Effects of currency translation on cash and cash equivalents - foreign operations	118	4 070
Impact of currency change on opening cash and cash equivalents	(14 085)	(10 119)
Effects of IAS 29 on cash and cash equivalents	5 177	6 839
Net increase in cash and cash equivalents	(4 428)	(11 754)
Cash and cash equivalents at beginning of year	14 093	25 847
Cash and cash equivalents at end of year	9 665	14 093
Comprising:-		
Bank balances and cash	26 410	16 012
Bank overdraft	(16 745)	(1 919)
	9 665	14 093

Note: The prior year statement of cash flows was previously reported in ZW\$. These were restated by converting to the Group's new presentation currency, US\$. Refer to note 10 for details of the change in presentation currency.

#### Group Statement of Changes in Shareholders' Equity

	Year Ended 31 March 2024 US\$ 000	RESTATED Year ended 31 March 2023 US\$ 000
Shareholders' equity at beginning of the year	239 544	281 552
Profit for the period	100 538	63 143
Other comprehensive income for the period	(80 801)	(94 254)
Transactions with Owners: Share options exercised Share buy back Recognition of share based payments Adjustment arising from changes in ownership of subsidiary Dividends declared: Shareholders' equity at end of the period	(3 505) 594 (52) (34 136) 222 182	5 
Attributable to:	005 040	041 079
Owners of the parent	225 242	241 238
Non controlling interest Shareholders' equity at end of the period	(3 060) 222 182	(1 694) 239 544
Shareholders' equity at end of the period	222 102	239 344

Note: The prior year statement of changes in equity was previously reported in ZW\$. This was restated by converting to the Group's new presentation currency, US\$. Refer to note 10 for details of the change in presentation currency

#### **Supplementary Information**



No single customer contributed 10% or more to the Group's or individual segment's revenue.

Supplementary Information (continued)

#### 5. Reportable segments

The distinct operating segments for the Group are shown in the table below:

Reportable segments	Operations
Lager Beer division	Manufacture and distribution of lager beer (malt and sorghum based clear beers).
Sparkling Beverages division	Manufacture and distribution of carbonated soft drinks and alternative non-alcoholic beverages
Sorghum Beer division	Manufacture and distribution of sorghum based opaque beer.
Wines and Spirits	Manufacture and distribution of wines and spirits.

Other operations include barley and sorghum malting and provision of transport services, which are functional departments for the above mentioned divisions. None of these segments met the quantitative thresholds for reportable segments in 2024 nor 2023.

There are varying levels of integration between Lagers, Sparkling Beverages and Sorghum segments. This integration includes shared primary and secondary distribution services and facilities. The Group has a centralised treasury function.

#### Information about reportable segements

Information related to each reportable segment is set out below. Segment operation income is used to measure performance because management believes that this information is the most relevant in evaluating the results of the respective segments relative to other entities that operate in the same industries.

	Lager Beer US\$ 000	Sparkling Beverages US\$ 000	Sorghum Beer US\$ 000	Wines and Spirits US\$ 000	Total Reportable Segments US\$ 000	All other segments and intersegment eliminations US\$ 000	Total US\$ 000
2024 - Audited							
Segment revenue	318 317	146 710	250 811	51 772	767 610	28 719	796 329
Inter-segment revenue***	_	_	_	_	_	(28 458)	(28 458)
External revenue	318 317	146 710	250 811	51 772	767 610	261	767 871
Segment operating							
income	91 991	16 085	16 634	6 623	131 333	21 005	152 338
Segment finance costs	(78)	(3)	(978)	(605)	(1 664)	(1 880)	(3 544)
Segment net							
working capital*	(15 781)	7 826	11 902	9 785	13 732	27 633	41 365
Segment trade and other payable**	(54 983)	(39 264)	(37 409)	(9 515)	(141 171)	(29 277)	(170 448)
Segment working	(34 963)	(39 204)	(37 409)	(9,515)	(141 1/1)	(29 211)	(170 440)
capital assets	39 202	47 090	49 311	19 300	154 903	56 910	211 813
Segment property,							
plant and equipment	35 444	27 858	54 336	3 737	121 375	12 704	134 079
Non-current assets							
additions	18 295	4 280	18 377	1 776	42 728	5 370	48 098
Segment depreciation	(6 799)	(831)	(3 546)	(371)	(11 547)	(1 491)	(13 038)

	Lager Beer US\$ 000	Sparkling Beverages US\$ 000	Sorghum Beer US\$ 000	Wines and Spirits US\$ 000	Total Reportable Segments US\$ 000	All other segments and intersegment eliminations US\$ 000	Total US\$ 000
2023 - Restated							
External revenue	222 852	92 224	179 746	41 006	535 828	17 931	553 759
Inter-segment revenue***	_	_	_	_	_	(16 836)	(16 836)
Segment revenue	222 852	92 224	179 746	41 006	535 828	1 095	536 923
Segment operating							
income	56 768	9 933	18 865	5 399	90 965	8 830	99 795
Segment finance costs	_	_	(111)	(609)	(720)	(6 156)	(6 876)
Segment net							
working capital*	(62)	9 584	13 194	8 263	30 979	21 287	52 266
Segment trade and							
other payables**	(30 038)	(24 199)	(36 683)	(10 660)	(101 580)	(23 262)	(124 842)
Segment working							
capital assets	29 976	33 783	49 877	18 923	132 559	44 549	177 108
Segment property,							
plant and equipment	41 017	60 428	53 803	4 868	160 116	13 807	173 923
Non-current assets							
additions	19 745	8 580	11 523	1 452	41 300	4 573	45 873
Segment depreciation	(2 421)	(1 912)	(4 799)	(310)	(9 442)	(3 299)	(12 741)

Net working capital comprises of cash and cash equivalents, receivables, inventories, payables excluding provision for tax.

\*\* Included are trade and other payables, provisions, short term borrowings, and short term lease liability.

\*\*\* Intersegment revenue relates to malt sales from Kwekwe Maltings Division to Lager Beer Division. Kwekwe Maltings is included under "All other segments and intersegment eliminations".

The accounting policies of the reportable segments are the same as the Group's accounting policies. Segment operating income represents segment income before allocation of central administration costs. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

1.	Revenue		
	Gross sales	893 474	623 340
	Less VAT and discounts	(125 603)	(86 417)
	Revenue	767 871	536 923
	Less excise duty, surtax and levies	(77 756)	(66 718)
	Net Sales	690 115	470 205
2.	Depreciation of property, plant and equipment,		
	amortisation and impairment of intangible assets	13 038	12 742
3.	Taxation		
	Current income tax expense	22 112	18 915
	Withholding tax		
	Deferred tax - Arising from origination and reversal of temporary differences	(17 848)	5 269
	Deferred tax - Arising from change in current tax rate	(403)	_
	Capital gains tax	_	2
		3 861	24 186
4.	Commitments for property, plant and equipment		
	Contracts and orders placed	9 639	_
	Authorised by directors but not contracted	58 310	92 596
		67 949	92 596

The capital expenditure is to be financed out of the Group's own resources and existing facilities.

	2024	2023
	US\$ 000	Restated US\$ 000
Revenue		
Total revenue for reportable segments	767 610	535 828
Revenue for other segments	28 719	17 931
Elimination of inter-segment revenue	(28 458)	(16 836)
Consolidated revenue	767 871	536 923
Operating income		
	131 333	90 965
Total operating income for reportable segments	21 005	8 830
Operating income for other segments		
- Finance income	3 667	59
- Finance cost	(3 544)	(6 876)
<ul> <li>Share of profit in associates</li> </ul>	2 468	452
- Exchange gains / (losses)	(41 535)	29 967
- Movement in legacy debt	_	(1 227)
- Net monetary loss	(8 995)	(34 841)
Consolidated profit before tax	104 399	87 329

## We Are Delta Corporation - Brighter Together

Delta Corporation

## Audited Financial Information

for the year ended 31 March 2024

#### Supplementary Information (continued)

#### 5. Reportable segments (continued)

Reconciliations of information on reportable segments to IFRS measures (continued)

		2024	2023 Destates
		<b>US\$ 000</b>	Restated US\$ 000
ii)	Assets		
	Total working capital assets for reportable segments	154 903	132 559
	Working capital assets for other segments	56 910	44 549
	Total property, plant and equipment for reportable segments	121 375	160 116
	Property, plant and equipment for other segments	12 704	13 807
	Intangible assets	24 411	28 147
	Right-of-use asset	4 411	525
	Equity-accounted investees	12 325	14 158
	Deferred tax asset	1 923	-
	Investments and loans	5 225	7 420
	Financial Asset at armotised cost	8 830	1 435
	Current tax asset	440	_
	Consolidated total assets	403 457	402 722
v)	Liabilities		
	Total trade and other payables for reportable segments	141 171	101 580
	Trade and other payables for other segments	29 277	23 262
	Total long-term borrowings for reportable segments	_	468
	Long term lease liability for reportable segments	3 521	910
	Long term lease liability for other segments	729	909
	Total deferred tax liabilities for reportable segments	1 481	2 372
	Deferred tax liabilities for other segments	_	28 79
	Current tax liability	5 096	4 880
	Consolidated total liabilities	181 275	163 178

#### 6. Corporate Information

Delta Corporation Limited (the Company) is a public limited company that is listed on the Zimbabwe Stock Exchange and incorporated and domiciled in Zimbabwe. The principal activities of the Company and its subsidiaries (the Group) include the manufacture and distribution of cold beverages and some value-added activities related thereto.

#### 7. Statement of Compliance

The summarized consolidated financial statements of both the Group and the Company have been prepared in accordance with International Financial Reporting Standards (IFRS Accounting Standards) issued by the International Accounting Standards Board (IASB), as well as guidelines from the International Financial Reporting Interpretations Committee (IFRIC). These financial statements comply with the requirements of the Zimbabwe Companies and Other Business Entities Act (Chapter 24:31) and the regulations of the Zimbabwe Stock Exchange.

The consolidated financial results have been adjusted to reflect a change in the functional currency for the Group's operations in Zimbabwe, as well as a change in the presentation currency, as stipulated by International Accounting Standard 21 (IAS 21) 'The Effects of Foreign Exchange Rates.

As detailed in the auditors' statement there are differences in opinion on certain matters which has resulted in a qualification of the financial statements as further explained on note 11 and 18.

These abridged consolidated annual financial statements and financial information have been prepared under the supervision of Mr Alex Makamure FCA(Z), Executive Director – Finance, registered Public Accountant, PAAB Number 0318 and have been audited by external auditors in terms of the Companies and Other Business Entities Act (Chapter 24:31).

#### 8. Material Accounting Policies

The summarized consolidated financial information has been compiled following the accounting policies used in the Group's previous annual financial statements and adheres to applicable amendments to IFRS, with the exception of the modifications related to the change in functional and presentation currency outlined in note 10.

#### 9. Basis of Preparation

The abridged consolidated financial information is presented in United States dollars (US\$). The abridged consolidated financial information for the six months ended 30 September was initially prepared in ZW\$ under the inflation-adjusted accounting basis in line with the provisions of International Accounting Standard 29 "Financial Reporting in Hyperinflationary Economies" (IAS 29) and converted to US\$ using the spot rate as at 30 September 2023. The historical cost information was, therefore, restated for changes in the general purchasing power of the Zimbabwe Dollar and appropriate adjustments and reclassifications were made. The functional currency for the Zimbabwe operations changed beginning 1 October 2023 from Zimbabwean dollars to US\$ and the Group's consolidated financial statements have since been prepared based on the statutory records that are maintained under the historical cost basis.

#### 10. Change in Functional Currency

Following the enactment of Statutory Instrument ("SI") 185 of 2020 on 24 July 2020, the Zimbabwe operations witnessed a gradual increase in the use of foreign currency across its businesses. Subsequently, in June 2022, the government entrenched the multi-currency system into law until 31 December 2025 through Statutory Instrument 118A of 2022. Moreover, on 27 October 2023, Statutory Instrument 218 of 2023 (SI 218/23) extended the settlement of transactions in foreign currency until 31 December 2030, assuring businesses regarding the continuity of the multi-currency system. This has since been confirmed through Finance Act No. 13 of 2023. This announcement facilitated access to foreign currency and long term loans. critical for working capital and business expansion.

#### 10. Change in Functional Currency (continued)

#### 10.1 Conversion Process to Reporting Currency in United States Dollars (continued)

(i) Determination of hyperinflation numbers for the period to 30 September 2023 and prior year comparatives To address this, the Group applied guidance issued by the Institute of Chartered Accountants of Zimbabwe that complied with IFRS in determining hyperinflation indices. They established a strong correlation between the movement in the Total Consumption Poverty Line (TCPL) and the officially published CPI from January 2019 to January 2022. Consequently, the Group estimated CPI by adjusting the last published CPI based on the monthly movement of the TCPL from February to September 2023.

The conversion factors used to restate the financial information as of 30 September 2023 are as follows:

	Index	Conversion Factor
30 September 2023	44 720.87	1.00
31 March 2023	14 500.86	3.08
30 September 2022	12 713.12	3.52
Average CPI for the 6 moths to:		
30 September 2023	35 151.69	1.56

#### (ii) Conversion of hyperinflation numbers for the period to 30 September 2023 and prior year comparatives to United States Dollars

The Company transitioned its reporting currency from ZW\$ to USD, following the restatement of its historical financial statements in line with IAS 29, "Financial Reporting in Hyperinflationary Economies." as described above. According to IAS 21, "The Effects of Changes in Foreign Exchange Rates," entities operating in hyperinflationary economies must translate their previously reported inflation-adjusted financial statements using the exchange rate at the last reporting date when changing their functional currency.

#### 10.2 Exchange rates used on the conversion of prior year balances

In 2020, legislative changes in Zimbabwe permitted the use of foreign currencies for domestic transactions, alongside the introduction of the Foreign Exchange Auction Trading System and the Willing Buyer Willing Seller framework by the Monetary Authorities. There have been marked disparities between official and market exchange rates applied by economic actors. Businesses have also relied on foreign currency from domestic sales. IAS 21 requires determining the spot exchange rate based on the economic environment, allowing for an estimation where there is a lack of exchangeability which has resulted in differentials in the determination of fair values. Further details on our estimations are disclosed per note 11.

Period Ending	Exchange Rate
30 September 2023	5 500
31 March 2023	1 000
31 March 2022	200

#### 10.3 Cautionary note on the use of financial information

The Directors advise users to exercise caution when analysing the financial results due to the impacts on the financial performance of the fluctuations and disparities in exchange rates and rapid hyperinflation. These disparities impact the reliability of the financial information, as the current year's performance comprises a mix of inflation-adjusted data and US\$ transactions, while comparisons with previous years are based on inflation-adjusted data translated using estimated exchange rates. Whilst the conversion of the inflation-adjusted ZW\$ figures into US\$ was mathematically accurate, the resultant financial information may not reflect the underlying business performance. At 31 March 2024 the Group used an exchange rate of US\$1: ZW\$ 24 000.

#### 11. Application of IAS 21 - The Effects of Changes in Foreign Exchange Rates

The Government of Zimbabwe has since 2020 promulgated legislative changes, which have since been consolidated into the Finance Acts, and which permit the use of foreign currencies for domestic transactions. The Monetary Authorities introduced the Foreign Exchange Auction Trading System in June 2020 and the Willing Buyer Willing Seller framework in 2022. The Zimbabwe businesses have relied on foreign currency obtained through the sale of products on the domestic market in line with the multi-currency framework. There have been significant gaps between the official exchange rates and the rates reflected by comparing the market prices of goods and services quoted in alternative currencies. International Accounting Standard 21 (IAS21) – The effects of Changes in Foreign Exchange Rates require an entity to determine the exchange rates based on the economic environment in which it operates. The Group does not believe that the official exchange rates prevailing during the period under review were, at all times, fairly reflective of the currency exchangeability and as such, has used an estimation process, which is allowed by IAS 21. Therefore, the exchange rate applied in translating foreign currency transactions to the reporting currency and as the spot rate used in translating other foreign balances has at times differed from the official rates.

The Institute of Chartered Accountants of Zimbabwe (ICAZ) issued an interpretation guidance titled "Lack of Exchangeability – Interpretation of IAS 21, The Effects of Changes in Foreign Exchange Rates" in May 2022. The recent amendments to IAS 21 confirm the correctness of this guidance. Our interpretation of this guidance confirms that the treatment that the Group has applied in estimating an exchange rate is acceptable.

The Directors and Management differ from the professional conclusion of our auditors on the application of IAS 21 that requires the use of a spot rate for transactions. The independent auditors Ernst & Young Chartered Accountants (Zimbabwe) have, since the 2022 reporting period and with respect to the current year issued an adverse audit opinion as they believe that the estimation of an exchange rate is not compliant with International Financial Reporting Standards ("IFRS"). The auditors believe the bank rate (either the auction exchange rate or willing buyer willing seller exchange rate) is the appropriate spot exchange rate that is observable and accessible for immediate delivery through a legal exchange mechanism. This is contrary to the circumstances applicable to the Group as indicated above.

#### 12. Treasury Bills - financial Asset at amortised cost

As a result of these developments, the Zimbabwe business re-evaluated its functional currency in accordance with IAS 21 ("The Effects of Changes in Foreign Exchange Rates").

In assessing functional currency for the business, the following factors were considered:

- the currency that mainly influences sales prices for goods and services (the currency in which sales prices for goods and services are denominated and settled),
- (ii) the currency which influences labor, material, and other costs of providing goods and services,
- (iii) the currency in which funds from financing activities are generated.
- (iv) the currency in which receipts from operating activities are usually retained.

Based on the above factors, the businesses concluded that there has been a change in the functional currency from ZW\$ to United States Dollars ("US\$") with effect from 1 October 2023.

#### 10.1 Conversion Process to Reporting Currency in United States Dollars

(i) Determination of hyperinflation numbers for the period to 30 September 2023 and prior year comparatives IAS 29 mandates that financial statements in hyperinflationary economies should be presented in the currency's current measuring unit as at the balance sheet date, with corresponding figures from previous periods adjusted similarly. Previously, the Group used conversion factors using the CPI prepared by ZIMSTAT until January

31, 2023. On 3 March 2023 the government introduced a new inflation rate measurement method, leading ZIMSTAT to stop reporting ZW\$ inflation and CPI figures, in favour of blended CPI figures. This change posed a challenge as the Group relied on ZW\$ CPI for reporting hyperinflated historical figures.

	2024 US\$ 000	2023 Restated US\$ 000
Opening balance	1 435	_
Additions	5 056	1 435
Interest income	3 513	_
IAS 29 Impact	(1 174)	_
	8 830	1 435

Treasury bills disclosed above represents the treasury bid component received from the Reserve Bank of Zimbabwe in settlement of the legacy debt. These are carried at 0% coupon and have a tenure of 3 - 20 years. The amortised cost approximates the fair value because the transaction happened close to the reporting date As they are issued by the government, the rate of default is nil, resulting in nil expected credit losses.

The increase in the balance is as a result of the issuance of treasury bills relating to legacy debt balances.

The Group measures these bills at amortised cost and are discounted using an effective interest rate of 7.5% (2023: 10%). The interest rate was adopted from market-quoted prices of other US\$-denominated Treasury Bills that have not yet matured. All facilities were assumed to be held to maturity. The rate was considered prudent given that the yield on 20-year US Treasury Bonds is 4.45%. The Group did not have any financial assets under level 2 in the current and prior financial periods. In addition, the Group did not have any transfers between levels.

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#### Supplementary Information (continued)

	2024	2023
	<b>US\$ 000</b>	Restated US\$ 000
Cash flow information		
Cash generated from operating activities		
Profit before tax	104 399	87 329
Depreciation of property, plant and equipment,		
right of use and container amortisation	14 583	12 806
Loss on disposal of property, plant and equipment	118	38
Share option expense	594	735
Finances charges	3 544	6 876
Finance Income	(3 667)	(59
Unrealised exchange losses/(gains)	4 142	(8 99)
Movement in legacy debt	_	1 227
Share of profit of associates	(2 468)	(452
Stock losses and breakages	7 042	3 999
Container adjustments	7 570	(17 49)
Net monetary loss	8 995	34 84
Other non cash items	3 881	8 00
	148 733	128 854

#### 14. Contingencies

#### 4.1 Uncertain Tax Positions

The Zimbabwe market has experienced significant currency and legislative changes since 2018. These changes have created some uncertainties in the treatment of transactions for tax purposes due to the absence of clear guidelines and transitional measures. There are further complications arising from the wording of the legislation in relation to the currency of settlement of certain taxes which give rise to interpretations that may differ with those of the tax authorities, thereby creating uncertainties in tax positions. The Zimbabwe Revenue Authority (ZIMRA) has made additional Income Tax and Value Added Tax assessments, penalties and interest amounting to US\$54.8 million, (for periods 2019 to 2021), against Group entities for amounts that were settled in Zimbabwe Dollars, but that ZIMRA deem should have been paid exclusively in foreign currency. No credit has been given by ZIMRA to the equivalent amounts already paid in legal tender of Zimbabwe. These assessments are being objected to and challenged through the courts and are at various stages of appeal. The principal amount settled in Zimbabwe Dollars, which excludes penalties and interest, is equivalent to US\$9.8 million for Income Tax and US\$25,2 million for Value Added Tax (total US\$35 million) based on the exchange rates prevailing on the date of payment. Should the group's appeal not be successful it could be refunded the historical Zimbabwe dollars paid towards the settlement of these taxes. Due to the effects of inflation, these amounts would be equivalent to US\$115,000 based on the exchange rate prevailing on the 31st of March 2024, a situation which may result in unjust enrichment to Zimra. The resultant value loss to the Group if the full amount is determined to be payable would be US\$ 54.6 million.

The Group continues to engage the relevant authorities while these assessments are being objected to and challenged through the courts. Tax payments that have been made with respect to the revised assessments have been accounted for as prepayments in anticipation of a successful appeal process because the Group considers that its settlements were made in line with the legal requirements. A favourable determination on these tax matters is anticipated based on the interpretation of the law at the time of settlement. To date, the Group has paid US\$6million under the "pay now, argue later" principle. The legislative gaps giving rise to differences in interpretations remain and could lead to additional assessments for periods not yet audited by Zimra.

Similarly, Natbrew Zambia is challenging an assessment by the Zambia Revenue Authority relating to transfer pricing positions on royalties and group charges for periods prior to the acquisition of the entity.

#### 15. Going Concern

The Directors have assessed the ability of the Group to continue as a going concern and believe that the preparation of these financial statements on a going concern basis is appropriate. The Zimbabwe business has recorded reasonable growth despite operating in an unstable macroeconomic environment. The key factors related to an unstable currency are, high inflation, a fluid policy framework, and the impacts of global conflicts.

Consumer spending continues to be strongly driven by mining and infrastructure development projects. The business has been able to grow volume across all business units during the period. Management constantly reviews the business risks and the business continuity plans to maintain operations at sustainable levels; competitive product pricing, cost reduction initiatives, and sourcing strategies as necessary. The South African business UNB (United National Breweries) are on a recovery path from the residual effects of Covid 19 and some specific operational challenges. Management will continue to realign the marketing, route to market, and business operations in general, for sustainability.

Natbrew Zambia has faced funding challenges arising from cumulative financial losses and loss of volume over the years. Management is implementing a business recovery plan over the next 5 years, and recorded a reasonable volume growth in 2024.

#### 16. Impairment

Management undertakes the requisite assessments for possible impairment of individual assets or clusters of assets at each reporting period. There were no significant asset impairments in the prior year and current year.

#### 17. Subsequent Events

On the 5th of April 2024, Statutory Instrument 60 of 2024, Presidential Powers (Temporary Measures) (Zimbabwe Gold Notes and Coins) Regulations, 2024 (The S.I) was gazetted, giving effect to a new currency, Zimbabwe Gold (ZiG). The S.I. introduced the new base currency tagged ZiG and renamed what was previously known as ZiG to the Gold Bank Digital Tokens ("GBDT").

#### for the year ended 31 March 2024

#### **Chairman's Letter to Shareholders**

#### **Dear Shareholder**

#### **Overview of The Operating Environment**

The Zimbabwean economy continues to be characterised by significant shifts in policies as authorities respond to the currency and inflation developments resulting in phases of currency liquidity mismatches, divergent exchange rates and swings in inflation. There has been increased use of foreign currency for domestic transactions.

There were significant policy interventions during the fourth quarter, notably the introduction of a high sugar surtax on businesses in comparison with rates stipulated in other countries and the measures to control the informalisation of the consumer sector.

Consumer spending in Zimbabwe remained buoyant, driven by stable US Dollar pricing, improvements in wages and salaries across various sectors and election-related spending. The economy continued to benefit from mining activities, the marketing of commercial crops such as tobacco, government spending on infrastructure projects and diaspora remittances.

The spending during the harmonised elections held in August 2023 and subsequent by-elections was relatively subdued, which may be attributed to limited funding, a compressed campaign period and the strict regulations relating to gatherings.

The consumer sector in South Africa has been affected by power supply disruptions and Rand depreciation which has driven fuel and consumer goods inflation. The improvements in the disbursements of social grants provide a cushion on disposable incomes.

The macro-economic environment in Zambia remains stable although the impact of high inflation arising from the depreciation of the Kwacha, removal of subsidies and the increase in the cost of maize have compressed disposable incomes.

#### **Capacity Investments**

The Group commissioned significant production capacity expansion projects during the current year to support volume growth and to improve customer service. These include the lager beer glass packaging line at Southerton Brewery, a PET packaging line at Graniteside, the Chibuku Super plant at Harare Brewery and a Chibuku Super plant at Phelindaba Brewery in Pretoria. Afdis commissioned a new PET line, refrigeration equipment and a bottle washer whilst Schweppes Zimbabwe installed a high-capacity PET line among other key projects. These investments are complemented by the injection of glass bottles, coolers, informal market equipment, additional distribution fleet and ICT equipment. The cumulative investment over the last 24 months is indicated at about US\$100 million.

We are also increasing the investments in our brands through our marketing, promotional and sponsorship activities.

#### **Trading Performance**

#### Lager Beer

The Lager beer business recorded a historic volume of 2.46 million hectolitres for the year, a growth of 13% compared to prior year. The new packaging line commissioned in August 2023 has stabilised overall product supply. There are ongoing efforts to close the supply gaps for certain brands and packs arising from bottlenecks in the supply of packaging materials from traditional sources. Demand for Carling Black Label continues to grow with the brand surpassing one million hectolitres during the year.

Our brands remain active in the market, through sponsorships of sport such as the Castle Lager Premier Soccer League, the Castle Tankard and other worthy causes.

#### Sorghum Beer

The total sorghum beer volume for Zimbabwe, including exports, grew by 3% over prior year, off a high prior year base. The volume sold in the domestic market was flat compared to prior year. The traditional beer category was significantly affected by the disruptions to the route to market, varied account management practices by retail and wholesale partners in a market with improved availability of lager beer and other forms of alcohol. The Chibuku Super plant at the Harare Brewery was commissioned during the fourth quarter and will improve product supply for both the domestic and regional markets.

The Chibuku brand continues to be recognised for its long history of supporting sports and culture with the 60th Chibuku Neshamwari Dance Festival 2023 adjudged as the best corporate event for 2023 by the Marketers Association of Zimbabwe. The Chibuku Super Cup has grown to be a coveted trophy on the soccer calendar.

United National Breweries South Africa recorded a volume growth of 3% for the year with a muted performance in the second half of the year. The commissioning of the new Chibuku Super plant was delayed to the end of March 2024 following disruptions to the shipping of equipment. It will only be fully commissioned in May 2024. The focus remains on tapping into and recruiting from the homebrews using the traditional offerings whilst penetrating the formal retail channels with Chibuku Super.

Natbrew Plc (Zambia) achieved a volume growth of 33% for the year, reflecting some notable decline in the second half of the year, following an unavoidable price increase implemented to recover the steep increase in the cost of maize and imported inputs which were affected by the depreciation of the Kwacha. The focus remains on volume recovery and margin improvement initiatives.

#### **Sparkling Beverages**

The Sparkling beverages volume for the year at over 2 million hectolitres was 29% above prior year. The growth was spurred by the improved supply of PET packs and flavours following the commissioning of a new packaging line at Graniteside, Harare in June 2023 which has allowed for keener pricing. The growth momentum and recovery of market share was dented by the introduction of a high sugar surtax in the fourth quarter and the route to market fiscal regulations introduced in January 2024.

There are ongoing strategic interventions to support low and zero-sugar offerings whilst ensuring accessible price

#### 18. External Auditor's Opinion

The Group's annual financial information has been audited by the Group's external auditors, Ernst & Young Chartered Accountants (Zimbabwe). The auditors have issued an adverse opinion as a result of non-compliance with the International Accounting Standard 21 (IAS 21 – The Effects of Changes in Foreign Exchange Rates), International Accounting Standard 8 (IAS 8 – Accounting Polices, Changes in Accounting Estimates and Errors) and the consequential impact of IAS29 – Financial Reporting in Hyperinflationary Economies. This is in respect of the comparative prior year and the current year profit and loss figures. The non compliance is resulting from the use of estimated exchange rates, which impact both current year and prior year numbers and the numbers used as the base for conversion to the US\$ reporting currency. Included in the basis of adverse opinion is the non-compliance to IAS 16 – Property, Plant and Equipment in the prior year with respect to uplift of returnable containers, which was contrary to the accounting policy which requires accounting for it at cost. The audit opinion on the Group's abridged consolidated annual financial information is available for inspection at the Company's registered office. The engagement partner responsible for this audit is Mr. Walter Mupanguri (PAAB Practicing Certificate Number 367).

points.

#### Wines and Spirits

African Distillers (Afdis) recorded a marginal volume growth of 1% over prior year as overall demand was negatively impacted by price distortions in the face of cheaper imports and increased availability of illicit products on the market. The Ready to Drink ("RTD") segment comprising ciders, grew by 5%, benefiting from improved product availability and brand activations. The Spirits category decreased by 2% due to increased competition from cheaper and illicit offerings. Wine performance remained at par with prior year.

#### **Schweppes Holdings Africa**

Volume at Schweppes was 11% above prior year as the sector had to effect very high price increases in response to the sugar surtax. The cordials category inherently has high sugar content which is reduced on dilution at the point of consumption. The business was also affected by limited supply of bottled water and Minute Maid Juice Drinks as one of the production lines was decommissioned to allow for the installation of a new plant which was eventually commissioned in November 2023.

#### Nampak Zimbabwe Limited

Nampak Zimbabwe volumes for the half year to March 2024 are ahead of prior year across all businesses, benefitting from increased exports of paper products and the higher pull of plastic packaging from the beverages sector. The business continues to be affected by shortages of key raw materials and power supply disruptions. The focus is on improving the capacity to meet the rising demand from key customer sectors.

### We Are Delta Corporation - Brighter Together

## Delta Corporation

## **Audited Financial Information**

#### Chairman's Letter to Shareholders (continued)

#### **Financial Performance**

The financial results are presented in US Dollars following the change of reporting currency on 1 October 2023. The conversion of both the first half results and prior year figures was done in compliance with IFRS which may deviate from the underlying financial performance as tracked by management for decision making purposes. Reported figures include inflation-adjusted financial information converted to US Dollars using estimated exchange rates. These figures potentially exhibit distortions due to exchange rate volatility and imprecise inflation indices which were both estimated. Users should note the inherent challenges of converting the financial statements into a stable currency given the disparate exchange rates prevailing in the country during the reporting periods. Additionally, the conversion process led to a lower-than-expected valuation of assets. Management believes the Statement of Financial Position as at March 31, 2024, provides the most accurate estimation of the business' financial standing in accordance with International Financial Reporting Standards.

The Group reported revenue of US\$768 million, grew by 43% over prior year. Operating income amounted to US\$152 million, reflecting a 53% growth over prior year. These reported earnings may be influenced by distortions stemming from inflation rate and exchange rate fluctuations and the IFRS conversion processes.

Management has tracked underlying data based on a month-on-month business performance which indicates an actual revenue growth of 10%, consistent with reported volume growth, with approximately 80% of sales conducted in foreign currency. According to information used for management decision making purposes, Group revenue for the year was US\$782 million (compared to US\$713 million in the previous year), with an EBIT of US\$165 million (compared to US\$141 million in the previous year). It is important to note that the disclosure of the underlying performance for management decision purposes does not fully comply with International Financial Reporting Standards and is provided as supplementary information. The eventual dollarization of the business is expected to reduce distortions as reported in the current year.

Both UNB South Africa and Natbrew Zambia recorded losses during the year reflecting the slower volume recovery and significant cost pressures.

The focus is on protecting the balance sheet, optimum resource allocation, generating positive cashflows to fund the ongoing capital projects and turning around the regional operations.

#### **Change In Functional Currency**

The Directors have considered the current operating environment and the requirements of the International Financial Reporting Standards and have concluded that it is appropriate to present the F24 financial statements in US Dollars. The change in functional currency was with effect from 1 October 2023. To conform with the International Reporting standards, the hyperinflation numbers reported in the prior year have been converted using the exchange rates as at 31 March 2023 of 1: 1 000 whilst the transactions and balances for the first half of the year were inflation-adjusted then converted to US Dollars using the rate of 1: 5 500.

While the conversion process is mathematically accurate, users of these financial statements are strongly advised to exercise caution when relying on the balances, as they were significantly influenced by exchange rate distortions and challenges in accurately determining the inflation indices applied for hyperinflation accounting.

#### Update on Tax Matters

As previously reported, there are ongoing disputes with respect to the currency of payment of certain taxes and the methods of splitting the taxes by currency. The Zimbabwe Revenue Authority (ZIMRA) has made additional income tax and value added tax assessments, penalties and interest of US\$54.7 million against Group entities for amounts they deem should have been paid exclusively in foreign currency (United States Dollars) No credit has been given to the equivalent amounts already paid in the legal tender of Zimbabwe. The law empowers ZIMRA to collect any taxes based on their positions under the pay now, argue later principle. The assessments are at various stages being challenged on appeal and court processes. Based on the guidance of tax experts and legal counsel the Board is of the view that the Companies have acted within the confines of existing statutes, consequently, no provision has been made in the financial statements. The Board cannot at this stage estimate the likely outcome or timing of the resolution of these matters.

The assessments would have a material impact on the viability of the Group if they were to materialise.

#### Outlook

The operating environment in Zimbabwe remains complex, with no easy solutions to the numerous economic challenges such as the currency instability and inflation in a difficult political environment. The tax measures adopted in the 2024 budget have had far-reaching impacts on the business and the market in general. The beverages sector has been particularly affected by the hefty sugar tax and the restrictions on route to market.

The Government introduced a new structured currency, the Zimbabwe Gold (ZiG) with effect from 5 April 2024. The fiscal measures to support the policy recommendations by the monetary authorities are still to be announced. There are inherent macroeconomic rigidities that need to be addressed to ensure the achievement of a stable currency. It is encouraging that the authorities intend to maintain a market-driven exchange rate and avoid quasi-fiscal activities by the Reserve Bank.

The economy will be impacted by the lower mineral prices and the reduced agricultural output following El Niño induced drought in 2024, although there are mitigations from increased mining output and resilient Diaspora remittances.

The business will benefit from the improved product supply following the commissioning of additional production capacity during the past year and improved operational efficiencies across the business segments.

The focus remains on exploiting opportunities from activities that generate aggregate demand. Consumer spending remains resilient across the territories and offers growth opportunities. There are, however, headwinds in the global economy, arising from the Russia/Ukraine conflict, the resurgent unrest in the Middle East and the volatility of international financial markets.

#### **Advancing Our Sustainability Priorities**

The Group remains focused on its sustainability agenda, with increased activities in the areas of responsible alcohol consumption, reduction in waste and pollution, community involvement and optimising resource utilisation. In the current year we have amplified our communication on underage drinking under the Pledge 18 campaign, Make A Difference-Recycle executions and uprated the brand activations supporting sports and culture.

#### for the year ended 31 March 2024

#### Chairman's Letter to Shareholders (continued)

#### Appreciation

I wish to record my appreciation to management and staff for their great efforts in sustaining the business in the challenging operating environment. I also thank my fellow directors for their wise counsel and our customers, consumers, suppliers, regulators and stakeholders for their ongoing support.

For and on behalf of the Board



#### **Dividend Notice To Shareholders**

NOTICE is hereby given that the Board of Directors has declared a Final Dividend, Number 134 of US 2 cents per share payable in respect of all the qualifying ordinary shares of the Company to be paid out of the profits for the current financial year. This will be payable to shareholders registered at the close of business on 31 May 2024. The dividend will be paid by direct transfers or other approved forms of payment as per the following timetable.

ACTION	DATE
Announcement Date	15 May 2024
Last Date to Trade – cum dividend	28 May 2024
Share Trade Ex Dividend	29 May 2024
Last Record Date (LDR)	31 May 2024
Payment Date	26 June 2024
Dividend Per Share	US 2.0 cents

By Order of the Board





15 May 2024







#### Final Dividend

The Board declared a final dividend (number 134) of US2.0 cents per share to be paid on 26 June 2024. This brings the total dividend for the year to US3.0 cents per share.

#### Board Changes

The Board welcomes Ms Bridget Makhura who joins the Board as a non-executive director representing the main shareholder AB InBev, where she is the Vice President – People at the Africa Zone. Bridget has a broad range of experience across various industries and has previously occupied the roles of Country Managing Director and Regional Commercial Director within AB InBev. She holds a Msc Chemistry and an MBA and is a Member of the South African Crystallographic Society.

She replaces Ms Lucia Swartz who retired as a director on 31 December 2023 following her retirement from the AB InBev Group. We extend our appreciation to Ms Swartz for her contribution to the Board and the Company.

Directors; S Moyo (Chairman), M M Valela\* (Chief Executive Officer), E Fundira, C C Jinya, A Makamure\*, B Makhura, M A P Marufu B Mbanga, T Moyo, J Mushosho, R T Rivett-Carnac, | \*Executive

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