



TENDER FOR CIP AND CHEMICALS

Delta Beverages is an integrated beverage company with a diverse portfolio of local and international brands in lager beer traditional beer, Coca-Cola franchised sparkling and alternative non-alcoholic beverages. The company operates 13 plants throughout Zimbabwe. As a reputable manufacturer of beverages, the organisation seeks to improve its green procurement foot print and food safety standards as they conduct their day to day activities. Bids are invited from reputable registered providers of chemical and cleaning services for our Cleaning In Place (CIP) programs and related services.

This tender seeks to select suppliers with the most effective and current cleaning technology which should among other benefits

- Lower chemical and water usage - to offer optimised usage regimes and to undertake usage rate guarantees.
- Reduce cleaning downtime so as to increase plant and equipment utilization

Successful bidders will be allocated plants in which they will be responsible for the following:

- CIP of manufacturing equipment (vessels, pipework, pack lines)
- Water treatment for boilers and condensers
- Conveyor lubrication for packaging lines
- Pasteurizer water treatment where applicable
- Outside of vessels, floors and walls within production areas

Supplier submissions will be evaluated based on the following criteria:

1. Compliance to our Safety, Health, Environment and Quality (SHEQ) standards. Accreditation to any of the following standards is a requirement.

- Environmental Management System – ISO14001:2018
- Quality Management System - ISO9001:2015
- Food Safety Management Systems - ISO22000:2005
- Occupational Health and Safety - ISO18001:2007 or ISO45001:2018 Certificates or implementation plans will have to be submitted to prove status.

2. Compliance to regulatory and statutory requirements

- Company registration documents – Certificate of incorporation & CR14
- Tax compliance – VAT and ITF263
- Audited Financial statements
- Insurance
- Legal compliance to EMA and NSSA requirements - Observe hazard communication, chemical labelling, marking and compatibility requirements

3. Compliance to fair labour practices

- Employment records to capture employee ages to mitigate child labour.
- All employee contracts should have written contracts stating duration of the employment tenure.
- Fair and equitable remuneration in line with industry CBA standards.
- PPE provision to at least match the Delta Beverages standards.

4. Capacity and capability

- Demonstrate an understanding of the different needs of the Delta Beverages Business Units (SBs, Lagers and Sorghum)
- Prove financial capacity to carry reasonable stocks of chemicals supplies
- Apply technology that assists Delta to achieve their total business objectives
- Proven ownership of modern cleaning equipment and ownership of production facilities and equipment.
- Ability to render service to any assigned Delta plant country wide
- Experienced employee complement to do plant and equipment cleaning and sanitisation. Employee profile to include competent technical individuals.
- Trade references for boiler treatment for year 2018/2019
- Ability and readiness to begin at short notice.

5. Industry experience

- Previous experience with Delta CIP systems is an advantage
- Technical partnership with a regional or international chemical company is an added advantage
- Suppliers or their technical partners must be certified for operating under the franchise of Coca Cola and AB-InBev beer brands.
- Proposed chemical regimes should carry approvals from related operations. These will still be approved by the Delta Beverages Technical Department before commencement of use.
- Only Trade references for 2018/2019 will be acceptable from either Delta or related industries

6. Assumptions

- Service rates will be based on agreed usage levels as per SLAs that will be drawn at all plants
- Cost breakdowns should relate projected usage chemical quantities per volumes produced to the submitted rate
- Participants will be allowed to visit plants for the purpose scoping for the tender.

Three copies of application documents should be submitted in a sealed envelope clearly marked 'Delta Beverages CIP and Chemicals Tender' by midday 18th December 2019 addressed to: The Supply Chain Director, Delta Corporation Head Office, Sable House, Northridge Park, Borrowdale, HARARE

Shortlisted companies will be contacted and may be visited and/or asked to make presentations to a panel.

The future is in our brands

